

## In This Week's "The EDGE"

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"The Edge" is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.

*Brought to you by the HAR Communications Department.*



## Prop Harris County Up With Your Vote

“Protect Harris County Residents and *Fight Flooding*”



### VOTE *FOR* PROP A



- ✓ **Voting FOR Prop A** will help to fund protection for Harris County residents from future storms.
- ✓ **Voting FOR Prop A** will provide drainage improvements, upgrade warning systems, add more detention basins and home buy outs.
- ✓ **Voting FOR Prop A** will show Harris County property owners that REALTORS® support them.

**EARLY VOTING**  
Wednesday, Aug. 8  
to Tuesday, Aug. 21

**ELECTION DAY**  
Saturday,  
August 25

- The HAR Board urges Harris County voters to support Prop A for vital flood control projects.
- Early voting wraps up on Tuesday, August 21. After that, you'll need to vote on Saturday, August 25.



Political Advertisement paid for by the Houston Association of REALTORS®

For voting times and locations, please visit [WWW.HARRISVOTES.COM](http://WWW.HARRISVOTES.COM)



# A Flood of Critical Information for Katy

Early Voting for the Harris County  
Bond Election is August 8-21!  
Election Day is August 25!  
[www.harrisvotes.com](http://www.harrisvotes.com)

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com

## Katy REALTORS® Present: Flood Update and Bond Election Forum

Join Katy REALTORS® and State Representative Mike Schofield as we dig deep into the topic of flood control and the upcoming Harris County Bond Election! This is an event you won't want to miss.

**When:**

Wednesday, August 22

9:00 – 9:30 a.m. Registration

9:30 – 11:00 a.m. Program

**Where:**

Willow Fork Country Club

21055 Westheimer Pkwy.

Katy, TX 77450

**RSVP:**

RSVP by emailing Kiley at [Kiley.Rapier@har.com](mailto:Kiley.Rapier@har.com)

## Recognize the Best in the Biz



## Request for Nominations

- It's once again time to recognize real estate's finest.
- Please submit your nominations for 2018 **REALTOR® of the Year** as well as the 2018 recipient of the **John E. Wolf Community Service Award**.
- **Deadline for entries is Monday, September 10.**
- Both winners will be honored at REALTOR® Celebration on Thursday, December 13.
- You'll find a nomination form [HERE](#).
- Simply print it, complete it and email it to Rozlynn Crew at [roz@har.com](mailto:roz@har.com). **The nomination must include supporting background information.**
- If it's easier, you may mail the form and supporting materials to Roz at the HAR Central office. (Mailing instructions are at the bottom of the form.)

## Houston Market Movements

The U.S. housing market is becoming a tale of regions. Consumers in high-priced markets in the West are pushing back with fewer showings and sales. The Midwest is marked mostly by stability of new listings and sales with gently improving inventory. Many Northeast markets have routinely struggled to keep pace with the overall U.S. economic recovery. And the South is enjoying more showings and sales than the rest of the nation. Below is a look at what's happening in our market.

### In the Houston region, for the week ending August 12:

- New Listings increased 0.1% to 2,972
- Pending Sales increased 22.2% to 2,071
- Closed Sales decreased 8.0% to 1,557

Historical Pending Sales Activity





# Special Deals for HAR Members



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