



# The Edge

Information and news that gives you an edge in the real estate business.

**THIS WEEK**



- A FRESH Look at Houston Housing
- D.C. Doings with Congressman Dan Crenshaw
- The Avengers at Engage?
- HAR is Looking for Leaders
- Go Beyond the Basics

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.  
*Produced by the HAR Communications Department.*

## A FRESH Look at Houston Housing



- The transition from summer to fall brought no interruption to Houston's vibrant real estate market, which continues to lead 2018's record pace.
- In HAR's First Real Estate Snapshot of Houston (**FRESH**) Report for **September 2019**, the arrows are pointing upward across the board.
- New listings, active listings and average list price all rose throughout the greater Houston area between September 1 and September 30, 2019.
- HAR's comprehensive September MLS housing report will be distributed this **Wednesday, October 9**.
- As always, HAR will provide you with updated coverage in *The EDGE*.



## D.C. Doings with Congressman Dan Crenshaw

HAR concludes its series of conversations with Houston-area elected officials this week, as the *HAR On the Move* podcast features **Houston Congressman Dan Crenshaw**, who took office in January of this year. Representative Crenshaw discusses a variety of issues, including the fate of the National Flood Insurance Program (NFIP), gun control and more. It's information you won't want to miss!

Each week, the *HAR on the Move* podcast covers a variety of topics that are beneficial to all HAR members.

Listen anywhere, anytime!

**New shows every Wednesday!**

Subscribe today wherever podcasts are available or visit [HAR Connect](#) for the latest episode.



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## The Avengers at Engage?



Even better, meet the entire cast of [Real Estate Superheroes](#) speaking at this year's *HAR Engage* conference. Don't miss out! **This is your LAST CHANCE to buy tickets to one of the most anticipated real estate events of the year!**

Houston's premiere real estate and technology conference, *HAR Engage* takes place on **Wednesday, October 23** at the Norris Conference Center at CityCentre.

*For more information and to register, please go to [engage.har.com](http://engage.har.com).*



## HAR is Looking for Leaders

- The new year is just around the corner HAR needs dedicated volunteers for our various 2020 advisory groups and area networking groups.
- These leadership positions present you with a unique opportunity to have a lasting impact on the Association as well as the greater Houston real estate market.
- Members of these groups research various issues and present motions to the full HAR board of directors for consideration.
- Check out all the available groups [HERE](#).
- The deadline to sign up as a volunteer is **Tuesday, November 26.**
- We look forward to having a record level of involvement in 2020!

### CALL *for* LEADERS in 2020



#### 2020 HAR LEADERSHIP OPPORTUNITIES

Volunteer for one of the many HAR advisory groups. **SIGN UP ONLINE TODAY!**

Log on to  
[www.har.com/  
getinvolved](http://www.har.com/getinvolved)

(Deadline is  
November 26, 2019)



#### ADVISORY GROUPS

- Bay Area
- Communications
- Fort Bend
- Governmental Affairs
- HAR Engage
- Information
- International
- Management Central
- MLS
- Montgomery County
- Political Affairs
- Professional Development
- Professional Standards\*
- Risk Management
- Technology
- TREPAC
- YPN – Young Professionals Network

#### AREA NETWORKING

- Deer Park
- Fort Bend
- Great Northwest
- Katy
- Lake Houston
- Montgomery County
- Pearland/Alvin/Friendswood
- 290 Area Meeting

\*TAR administers HAR Professional Standards, ethics and arbitration hearings held at HAR. HAR members who wish to participate in Professional Standards may sign up to serve on the TAR Professional Standards Committee (requires one year experience on a local professional standards committee). All members must, prior to service on a hearing panel or grievance tribunal, have had TAR Training, which may be met by attending a local association session sponsored by TAR.



## Go Beyond the Basics

### Broker Webinar Series

HAR will continue to present a series of webinars geared toward brokers, managers and team leaders in an effort to convey enhanced information to the brokerage community.

Topics for the October webinars include:

- **HR for Teams/Brokerages - Texas Employment Laws: Tuesday, October 15**
- **Recruiting and Retention on Steroids: Thursday, October 17**
- **Will Your Brokerage Be Competitor or Victim Moving Forward?: Tuesday, October 22**

*View the entire list of webinars at [www.har.com/edu](http://www.har.com/edu).*

Register [HERE](#) today!

Questions? Please call 713.629.1900 ext. 6