



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- HAR Members Elect Their 2022 Leadership Team
- Industry Changes You Need to Know About
- Apply Now to Be Honored as a Young Rising Star
- Put Your Boots On and Dance
- Don't Miss This Exciting HAR ENGAGEMENT
- Affordable Housing Webinar: Leveraging Mortgage Insurance

“The Edge” is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.

Produced by the HAR Communications Department.



HAR Members Elect Their 2022 Leadership Team



*Among a field of 51 candidates, eight members have been newly elected to the **2022 HAR Board of Directors.***

Thank you to all the members that ran and congratulations to the winners! To see the election results, visit www.HAR.com/election.

Industry Changes You Need to Know About

The real estate industry is constantly changing. It is affected by powerful forces beyond economic trends, including pandemics and weather. In this week's edition of the *HAR On the Move* podcast, **HAR Strategic Architects Jeremy Conaway and Jim Sherry** shed light on dramatic changes that have recently taken place within the industry and inform us about others already in progress, so we can all prepare.

Each Wednesday, *HAR on the Move* covers a variety of topics that are beneficial to all HAR members.

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Apply Now to Be Honored as a Young Rising Star



Are YOU a
**YOUNG RISING
STAR?**

HAR is now accepting applications for the **2021 HAR YPN 20 Under 40 Rising Stars in Real Estate Awards!**

This award is given to 20 HAR members 40 years of age or younger who have demonstrated excellence in the areas of sales, leadership and community involvement.

For more information and to apply, [CLICK HERE.](#)

Application deadline is September 1, 2021



Put Your Boots On and Dance

join us for our

cocktails & conversations

BOOT SCOOTIN' BOOGIE

A Mixer & Social Event Hosted by the
LGBTQ+ Real Estate Alliance's
HOUSTON CHAPTER

Thursday, August 19th | 5³⁰ - 9pm CST



NEON BOOTS DANCEHALL & SALOON
11410 Hempstead Rd | Houston

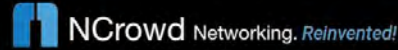


ANITA BLUE
Chapter President &
Event Speaker

PUT YOUR BOOTS ON AND DANCE!

Join us for a fun event where you can learn more about the LGBTQ+ Real Estate Alliance, and how you can be part of this powerful organization! A brief informative session will be followed by a fun line dancing lesson, cocktails and light appetizers!

FREE for Members | \$10 for Guests



REGISTER TODAY!





Don't Miss This Exciting HAR ENGAGEMENT

ENGAGE with the
Houston Astros!



2021



VIRTUAL ENGAGE CONFERENCE

OCT 13-14 | 8:30 a.m. - 3 p.m.

HAR.COM/ENGAGE

Register before midnight on Labor Day, Monday, September 6 to be signed up for a drawing to receive two prime seats to the Sunday, October 3 afternoon game at Minute Maid Park.

**REGISTER
TODAY!**



**LEVERAGING
MORTGAGE INSURANCE
to GET YOUR CUSTOMERS
to the CLOSING TABLE**

**AFFORDABLE
HOUSING
WEBINAR**



**AUGUST 18
12 - 1:30 p.m.**



har.com/webinars